

ANNUAL REPORT

2011

Year Ended March 20, 2011



For a Better Tomorrow

CO-OP 共済

Japan CO-OP Insurance Consumers' Co-operative Federation

Vision of CO-OP Insurance

Through CO-OP Insurance and the mutual assistance of CO-OP members, we are aiming to enrich society, promote cooperative activities, develop CO-OP and improve the lifestyles of members based on covering economic loss caused by the various risks in members' lives.

- 1** We will offer insurance products that suit members' needs with more reasonable premiums and better coverage.
- 2** We will promote communication between members and CO-OP employees, and encourage a spirit of mutual aid among members.
- 3** We will offer members the opportunity to learn about insurance and acquire the ability to select the insurance that suits them most.
- 4** We will increase the social credibility of cooperative business by the stable management of the insurance and the expansion of the insured.
- 5** We will positively face the problems of aging, health and welfare, and conduct activities to contribute to society, such as social welfare activities.

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The official name of our organization is the Japan CO-OP Insurance Consumers' Co-operative Federation, commonly abbreviated as JCIF

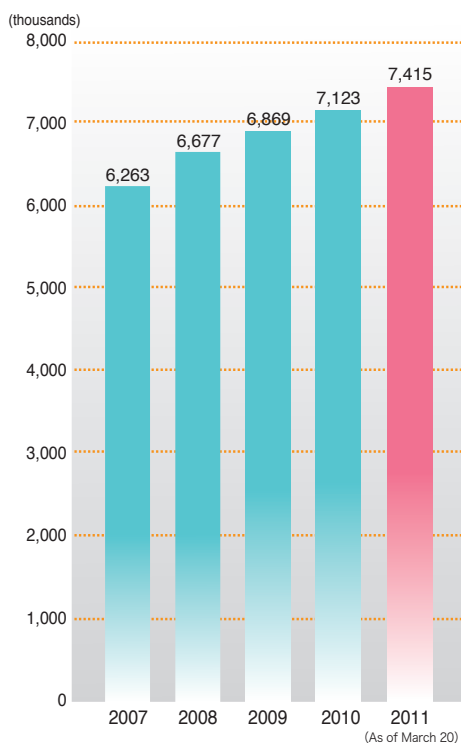
Financial Highlights

For the years ended March 20,	Millions of yen*1		Millions of U.S. dollars*2
	2010	2011	2011
Ordinary income	¥142,335	¥170,315	\$2,093
Ordinary expenses	109,410	136,695	1,680
Ordinary surplus	32,924	33,620	413
Net surplus	4,014	6,070	74
As of March 20,			
Total assets	179,102	207,742	2,553
Total liabilities	109,992	133,406	1,639
Total capital	69,110	74,335	913
Number of policies (total)	7,123,182	7,415,905	—
Number of policies (direct insurance total)	6,694,884	6,983,602	—
Amount insured (direct insurance total) (¥ billions / \$ billions)	¥10,139	¥10,743	\$132
Solvency margin (%)	929.4	984.9	—

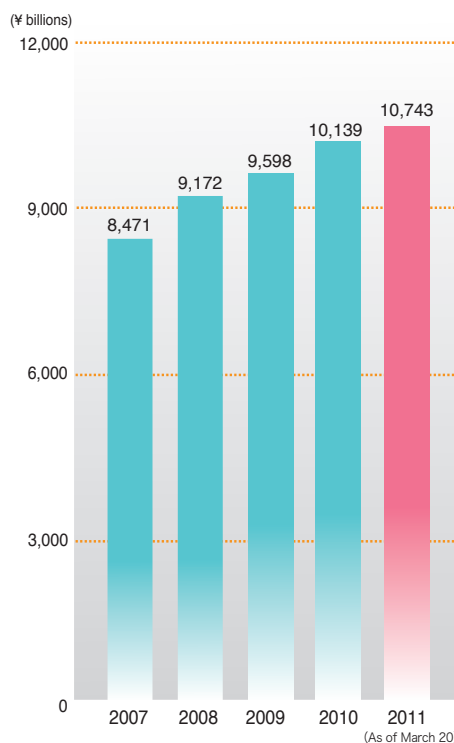
*1. Yen Amounts are rounded down to the nearest ¥ 1 million.

*2. U.S. dollar amounts are converted, for convenience only, at ¥ 81.35 = US\$1.00, the rate prevailing on March 19, 2011, and rounded down to the nearest \$1 million.

Number of Policies (all total)



Amount Insured



Message from the President

We would like to offer our deepest condolences and heartfelt sympathies to all those affected by the Great East Japan Earthquake of March 11, 2011.

Following the earthquake, the Japan CO-OP Insurance Consumers' Co-operative Federation (JCIF) immediately established a national disaster response division in preparation for serving our policyholders in disaster-stricken areas. In cooperation with co-ops in these areas as well as other co-ops across the country, we visited policyholders of insurance products offered by 12 co-ops in eight prefectures in an effort to make swift payments of claims and relief money. The number of residences we visited totaled around 30,000, including evacuation centers.

Fiscal 2010 saw the commencement of our very first business plan focusing on a medium-range perspective. Under the JCIF Medium-term Business Plan 2010-2012 we tackled various challenges toward our goal of becoming the first-choice provider of mutual insurance that serves as the centerpiece of livelihood security for co-op member households. In our CO-OP Insurance business, the policyholder base of direct insurance products CO-OP Insurance *Tasukeai* and *i-Plus* expanded steadily, respectively reaching 6.98 million and 7 million as of the end of March and April 2011. The extremely popular CO-OP Insurance *Tasukeai* Junior 18 1990-yen Course, which was introduced at the end of the previous fiscal year in response to strong demand from members and officials of member co-ops, attracted as many as 20,000 policyholders within one year of launch. Both total premium income and ordinary surplus increased year on year, while the premium rebate rate amounted to 15% for the CO-OP Insurance *Tasukeai* Junior 18 Course and 20% for other courses, maintaining the previous year's level. Total payment of insurance claims for CO-OP Insurance *Tasukeai* and *i-Plus* stood at 43.3 billion yen and 11.1 billion yen, paid out to 1,086,000 and 88,000 policyholders, respectively, both exceeding the figures recorded in the previous fiscal year. We sincerely appreciate and respect the support and cooperation afforded to us by members and officials of member co-ops and other stakeholders, without whom we would not have been able to operate so effectively.

In fiscal 2011, we will continue to respond to the needs of disaster-affected policyholders while endeavoring to accomplish our Medium-term



Business Plan 2010-2012. We will place particular focus on the new whole-life mutual insurance product to be introduced in September, which was created to respond to strong demand from co-op members, by making a concerted effort to publicize the product as widely as possible among co-op members in order to expand the circle of mutual support. In addition, we are preparing to formulate the JCIF Long-term Vision 2020 to lead us further into the future. The vision, which will incorporate the opinions of both co-op officials and members, is scheduled to be determined in detail by the end of fiscal 2011 and be brought up at the ordinary general meeting next year.

Our visits to disaster-hit areas have reaffirmed our belief that co-ops and their insurance products play tremendously significant roles in providing mutual support, all the more so during tough times such as these. In collaboration with co-ops nationwide, we hope to contribute to the restoration of disaster-stricken areas through our CO-OP Insurance operations. We humbly ask for your continued support and encouragement in the years to come.

A handwritten signature in black ink that reads "Tomomi Yano". The signature is written in a cursive, flowing style.

Tomomi Yano
President

Japan CO-OP Insurance Consumers'
Co-operative Federation (JCIF)

Eastern Japan Great Earthquake Disaster

A massive 9.0 magnitude earthquake, the biggest-ever earthquake occurred at 14:46 JST on Friday, 11 March 2011, and the following tsunami caused huge damages on Tohoku and the neighboring areas.



The Co-ops in the stricken area has been fighting to support the victims' living, by providing water, food, blanket and other relief supplies and establishing some evacuation shelters even though they themselves have gotten serious damages on their staff and facilities.

With our principle of mutual cooperation, the other Co-ops across Japan have been supporting the victims to rebuild their living.



Although damages caused by the earthquake and tsunami are not covered by Co-op insurance, a small relief money* is delivered to victims to express co-ops condolence.

Also, we visited to the policyholder's house to confirm the damaged situation and the policyholders' safety, and to inform the relief money and mutual aid money.

This activity is mainly focus in Tohoku region for now but later would be extended to cover areas in Ibaraki and Nagano prefectures.

**Refer to page7, about Relief money*



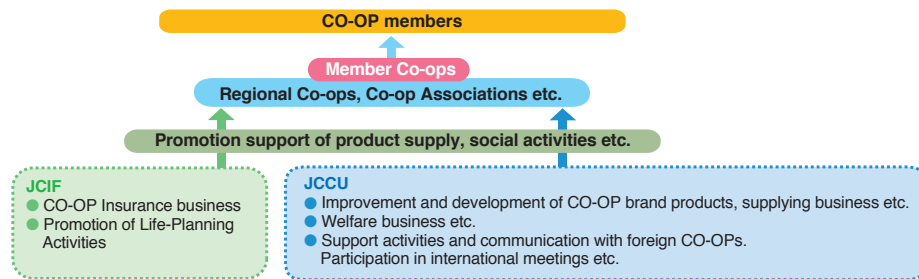
Outline of the JCIF

JCIF, Co-op and JCCU

Our organization is a union of 155 consumer cooperative societies from across the nation. Although each member Co-op is an independent legal entity, each provides CO-OP insurance to its members in cooperation with the union.

The JCIF has been established to take over and exclusively conduct all mutual insurance business previously conducted by our Member Co-ops.

This new organization will have close relationships with purchasing, services and other CO-OP businesses, making it the most useful and comprehensive in terms of providing for the day-to-day needs of individual members.



Roles of Member Co-ops and JCIF

The JCIF will work to enhance our relationship with Member Co-ops by fulfilling the requirements of our specified role and acting cooperatively to achieve our common goals.



Member Co-op Window for CO-OP Insurance

Each member Co-op acts as a service window for the subscription procedure and also provides information about CO-OP insurance. In addition, each member Co-op works to support its members by offering insurance products tailored to a range of needs.

JCIF (Japan CO-OP Insurance Consumers' Co-operative Federation)

The JCIF develops products tailored to the needs of its members and others.

As well as developing insurance products, the union receives premiums, undertakes procedures related to the payment of insurance claims and provides administrative support services to Member Co-ops. It also provides consulting services and responds to complaints.

■ Each of the three unions of consumer cooperative societies which jointly constitute an insurance group has the dual roles of Member Co-op and JCIF.

JCIF is the Federation for Exclusively Providing Mutual Insurance Products

JCIF (Japan CO-OP Insurance Co-operative Consumers' Federation) was established in November 5, 2008.

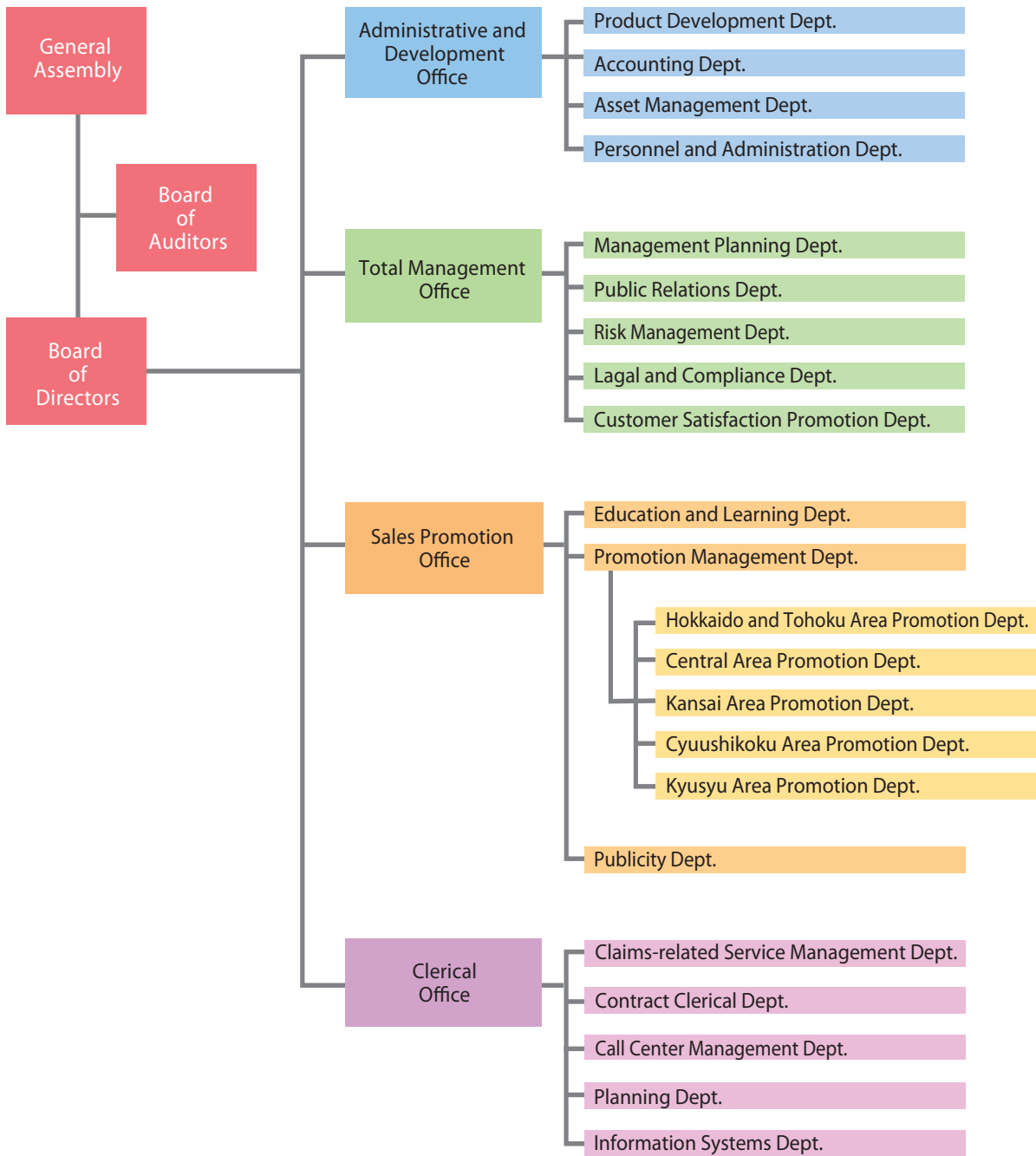
Under the revised Co-op Law adopted last year, mutual insurance organizations exceeding a certain size are prohibited from engaging in subsidiary business such as those in the retail field.

Up until FY2008, the JCCU and Co-ops offering direct mutual insurance* (Co-ops that were writing direct "Tasukeai" insurance policies) were also simultaneously engaged in retail activities such as operating stores, cooperative purchasing and operating home delivery services. To avoid conflict with the newly revised Co-op Law, it was decided to jointly establish a new organization, the JCIF, to exclusively provide mutual insurance products.

*Direct mutual insurance: a type of mutual insurance in which the insurer is directly responsible for paying claims to policyholders.

Structure of JCIF

As of June 21, 2011



Types of CO-OP Insurance

CO-OP Insurance *Tasukeai*— Medical Insurance

This insurance provides comprehensive coverage for outpatient care due to accident, hospitalization, surgery, death, disability, family members' death of the insured, and damage to residences caused by fire or other perils. It is designed to meet the Co-op members' demands for coverage that is essential to their daily lives at a reasonable premium.

There are four plans for women, for children, mainly to cover medical, and uniform medical and death cover.



CO-OP Insurance *i.-Plus*— Term Life Insurance up

This insurance simply provides cover for death, which can be added cancer, hospitalization, and surgery of the insured. The maximum sum insured is ¥20 million in death benefits for a reasonable premium. Added coverage is available by combining *i.-Plus* with *Tasukeai*. The contract term is 10 years and the premium varies according to the age and sex of the insured.

Coverage may be extended until the member reaches the age of 85.



Whole life Insurance*

This insurance provides cover for lifetime hospitalization, surgery and death.

There are 2 types. One is whole life insurance which covers lifetime death. The other is medical insurance which covers lifetime hospitalization and surgery.

*The name of this type will be decided in 2012.



CO-OP Insurance *New i.i.*— Life Insurance

Basic plan that provides cover for death with the rebate plan can be matched up with medical cover and women's health cover. The contract term is renewable after five years with the option of a rebate after the five years. Coverage may be extended until the member reaches the age of 80.

● CO-OP Insurance *i.i.* was stopped offer.



CO-OP Fire Insurance

This insurance provides coverage against damage to residences caused by a wide range of perils including fire, lightning, explosion, aircraft or vehicle crashes into residences, windstorm and flood, flooding from a third party residence, unexpected damage from a third party and earthquakes etc.



Direct and Indirect Insurance Products Offered

CO-OP Insurance offers direct and indirect insurance products. Direct insurance products are offered by JCIF and Member Co-ops approved by the Ministry of Health, Labour and Welfare or local government bodies. CO-OP Insurance direct insurance products are *Tasukeai*, *i.-Plus* and *Whole life insurance*.

For insurance not covered by direct insurance products, CO-OP Insurance forms alliances with ZENROSAI* and property and casualty insurance firms to offer indirect insurance products.

CO-OP Fire Insurance and CO-OP Life Insurance *New i.i.* are offered as indirect insurance products.

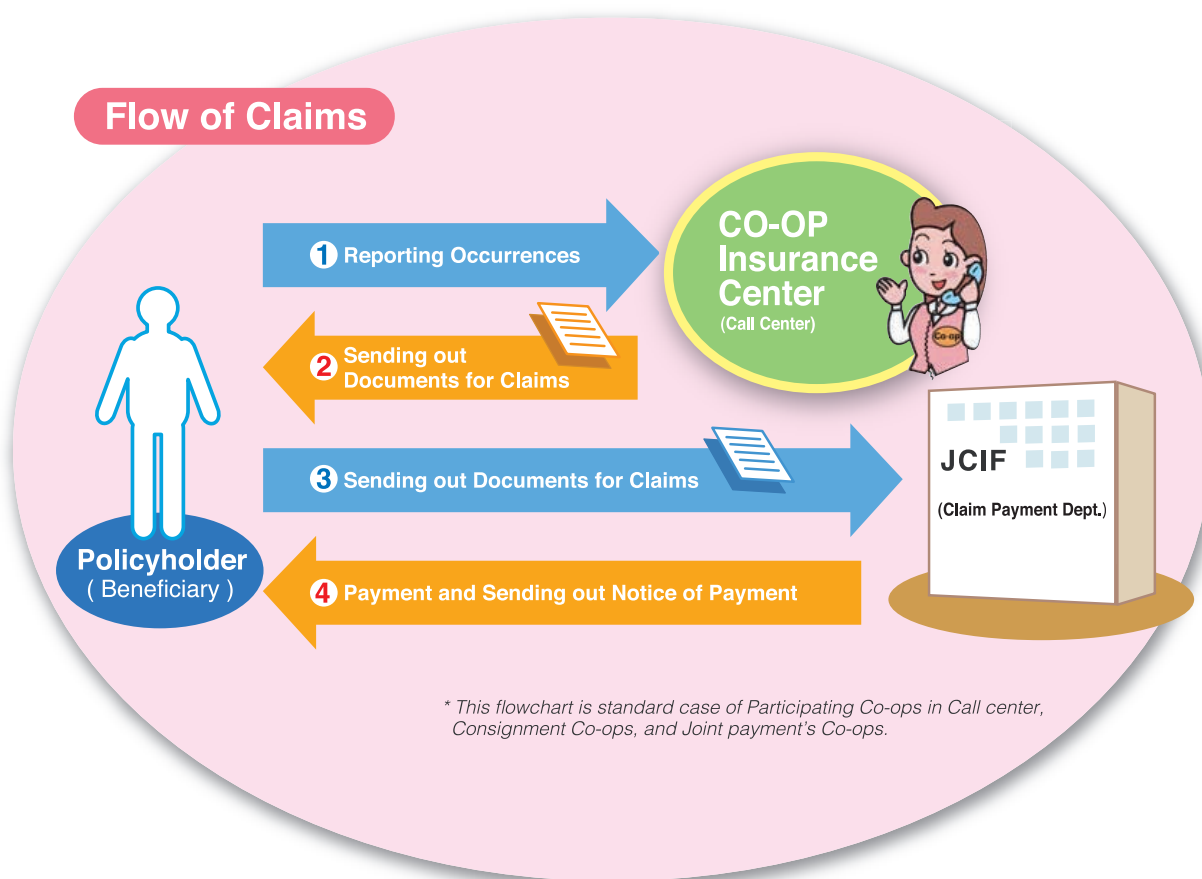
* ZENROSAI is Japan's largest workers and consumers insurance cooperative organization recognized by the Co-op Law. ZENROSAI is a member organization of JCIF. ZENROSAI and JCIF work together to provide a full line-up of CO-OP Insurance.

Payment of Claims

Payment of Claims

Payment of claims, excluding that for CO-OP Fire Insurance, is made by JCIF via Member Co-ops or the CO-OP Insurance Center. (Payment of claims for CO-OP Fire Insurance is made by ZENROSAL.) Upon receiving a claim request, we check the contract details and ask the policyholder for details about the request and then send the necessary materials. CO-OP Insurance values swift and efficient payment procedures from the viewpoint of policyholders. For example, basic information is printed on payment claims documents in advance, and some procedures are simplified depending on the claim details and amount.

CO-OP Insurance shortens the time from the reception of a claims request to payment in order to enhance policyholder satisfaction.



Relief Money to Victims of Devastating Disasters

In the CO-OP Insurance plans, *Tasukeai*, *i.-Plus* and *i.i.* policyholders receive Relief Money in accordance with the CO-OP Insurance Regulations on Devastating Disaster Relief Money. These regulations were made with the aim of providing a token of our sympathy to victims of devastating disasters. CO-OP Insurance offers special assistance in accordance with the magnitude of a natural disaster. In the event of a devastating disaster occurring wherein policyholder are eligible for claim payment and Relief Money, Member Co-ops across the country cooperate in order to ensure swift and certain payment so that the burden on policyholder may be alleviated even slightly.

Risk Management and Compliance System

Risk Management System

In pursuing sound management of the mutual insurance business, JCIF makes efforts to identify risks and implement proper risk management. Risks associated with the mutual insurance business include the following: Product development risks; Insurance underwriting risks (risks stemming from fluctuations in the rate of occurrence of insured accidents against the forecasts made at the time of setting the premium); Asset management risks (risk of suffering a loss in the value of assets held, due to fluctuations in interest rates, stock prices, foreign exchange rates and deterioration of the financial position of banks of deposit or bond issuers); Office work risks; and System risks, etc.

● Product Development Risks and Insurance Underwriting Risks

Product development risks and insurance underwriting risks are risks that stem from fluctuations in the incidence rate of accidents covered beyond the forecasts made at the time of setting the premium. We manage these risks with due consideration for business stability. For example, we make efforts to achieve an appropriate level of benefit payment rate by identifying, examining, analyzing and regularly monitoring these risks, as well as verifying them when developing and reviewing products.

● Asset Management Risks

Asset management risks are the risks of suffering a loss in the value of assets held due to fluctuations in interest rates, stock prices, foreign exchange rates, etc. or deterioration in the financial position of financial institutions with which we conduct transactions.

We ensure appropriate management of these risks based on a set of rules including the Rules for Asset Management and the Regulations for Managing Asset Management Risks, which we established in accordance with the Ordinance for Enforcement of the Consumer Cooperatives Act. Under this system, we confirm the status of asset management execution, risks, etc. on a regular basis at board meetings etc. In addition, we carry out sound asset management that best suits the nature of each fund and debt, focusing on safety, profitability and liquidity.

● ALM Risks

ALM risks are the risks incurred when asset and liabilities terms are mismatched, forcing the company to buy and sell assets, or to take on liabilities, when conditions are unfavorable.

We manage to secure the funds corresponding to liabilities by the setting a fair guaranteed yields, the monitoring of interest surplus and loss and so on.

● Office Work Risks and System Risks

Office work risks are the risks of suffering a loss due to officers or staff executing inaccurate administrative work, causing an accident, or committing a fraud.

System risks are the risks of suffering a loss due to flaws in our computer system including failure and malfunction, or fraudulent use of our computers.

With respect to office work risks and system risks, we conduct analysis and assessment, identify significant risks, and take protective measures. In addition, to prevent accidents in the office and in system development and operations, we have in place the Rules of Conduct for Prevention of Serious Accidents, the Information Security Policy and the Rules for Reporting Operational Accidents.

Policy on Solicitation

Based on the Law on Sales of Financial Products, JCIF has established the following CO-OP Insurance Solicitation Policy. These guidelines are posted visibly at the JCIF and at Member Co-ops handling CO-OP Insurance. CO-OP Insurance sales personnel carry the guidelines in an all out effort to bolster compliance.

CO-OP Insurance Solicitation Policy

Notification to all members

Based on the Law on Sales of Financial Products, we have established the following CO-OP Insurance Solicitation Policy.

1. When offering CO-OP Insurance, every effort will be made to comply with the Co-op Law, the Law on Sales of Financial Products and the Consumer Contract Act to provide services in an appropriate method.
2. When offering CO-OP Insurance, every effort will be made to ensure members fully understand product content and other important information.
3. When offering CO-OP Insurance, every effort will be made to respect the wishes of members, not take up excessive amounts of members' time or space.
4. When a claim is made, every effort will be made to ensure swift settlement.
5. Recognizing the importance of protection of privacy, contract information will be managed stringently and appropriately.
6. Every effort will be made to gather member opinions and reflect these on future CO-OP Insurance development and in offering CO-OP Insurance.

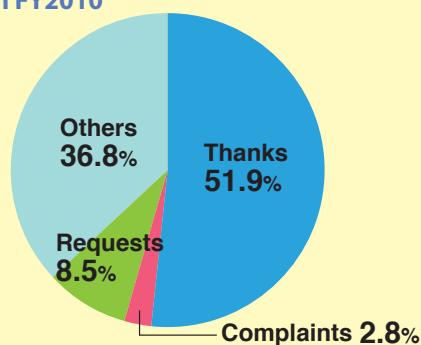
Business Operations Based on Policyholder Feedback

(1) The consultation center receives complaints and opinions by telephone

CO-OP Insurance, when developing products and paying claims, is making improvements based on policyholder feedback. In order to receive more feedback and reflect the opinions in our business, we established the consultation center, which is dedicated to handling complaints, opinions, and requests in 2006.

● Complaints we received at the consultation center in FY2010

We had 9,996 complaints and requests in fiscal 2010. Viewing the opinions we received as representing the voice of our policyholders, we are striving to improve the problems.



(2) Improvement efforts resulting from complaints and opinions we receive

We have introduced the management system to unify the management of complaints and opinions we receive so that related departments can share and swiftly resolve any issues. In addition, we report all complaints and opinions to all departments once a week.



Activities

Life-Planning Activities

Life-Planning activities enable Co-op members to learn about money matters in their lives. In the principle topic of Revising Coverage, members gain the capability to independently select insurance that is really necessary.

As an integral part of Life-Planning activities, JCIF is training members and Co-op staff to be Life-Plan-Advisor (LPA). Participants of LPA courses learn about life planning, insurance, taxation and finance in comprehensive lectures held by JCIF in order to become LPA. As of March 20, 2011 there are 2,666 advisors active at Member Coops across Japan.

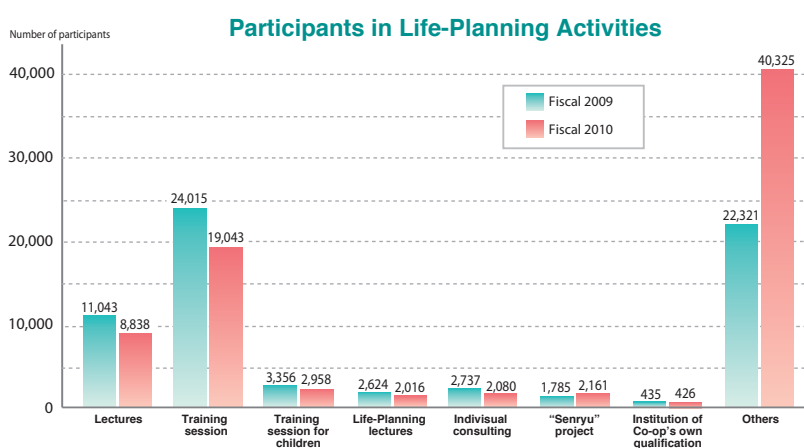


Co-op carries out the following Life-Planning activities:

- Lectures on Revising Coverage
- Training sessions on revising lifestyles
- Life-planning lectures
- Individual consulting
- Life-Planning Humorous poem "Senryu"

● Developments in Life-Planning Activities

Life-Planning activities have now become firmly established as Co-op activities. In fiscal 2010, more than 77,000 people in total participated in the activities, principally in revision of coverage.



Health Improvement Activities

A fundamental issue for Co-op Insurance activities is the improvement of the health and welfare of people. From the position of assisting members and policy holders to improve their health, JCIF has installed automatic blood pressure measuring devices at Co-op stores and offers free health consultations by phone.

(1) Automatic Blood Pressure Measuring Devices Installed

JCIF has installed automatic blood pressure measuring devices at more than 270 Co-op stores throughout Japan. Since managing blood pressure is paramount for preventing all lifestyle-related illness, it is essential to consistently measure blood pressure from day to day. Members are welcome to test their blood pressure level while shopping, making the devices very useful for managing their day to day health.

(2) CO-OP Insurance Health Call Center

JCIF offers a free phone consultation service made available to *Tasukeai, i.-Plus* and *New i.i.* policyholders. JCIF contracts specialist counselors including doctors and nurses from governmental corporation to give advice on health, treatment and care-giving as well as instruction on which medical facility to use. During fiscal 2010 the call center fielded 39,945 calls for advice.



Welfare Activities



Since 1996, CO-OP Insurance has been assisting Co-ops all over Japan to carry out their welfare activities through the Co-op Welfare Activity Organization. A variety of activities are carried out including Child-rearing support, Communication center activities, activities to foster communication through dinners and meal deliveries and activities for helping lifestyles. These activities have led to alliances being formed with other organizations and local government bodies to create regional networks.

In fiscal 2010, JCIF contributed a total of ¥18.91 million in assistance for 55 welfare activities of 35 Member Co-ops.

Breakdown of fiscal 2010

(As of March 20, 2010)

Application by activities	Activities	Amount application
Child-reading support	18	¥5,700,000
Communication center activities	12	3,836,000
Activities to foster communication through dinners and meal deliveries	14	5,162,800
Other welfare and volunteer activities	11	4,217,000
Total	55	¥18,915,800

Environmental Activities

JCIF took out the certification of ISO14001 in 2010. We build the environmental management by contriving ways to extract the factor of effect to the environment.



Topics of FY2010

● Turning off of lights project

We approved to the gist to the turning off of light campaign which the environmental ministry lectures, executel its project on June 2nd and December 10th, 2010. We did the light down of our office at 19:15. We could control the electrical amount used of approximately 500 kwh.

● Reuse the tool

We collected the office work supplies which have not been used in the desk to reuse. Total of the collection was about 16,000 yen worth.

● Removal of fluorescent light

We removed the fluorescent tube which does not have hindrance in business for cutting electricity use. We could be controlled the electrical amount used of approximately 900kwh per a month.



Fiscal 2010 CO-OP Insurance Business Overview

Overview of the financial results of the CO-OP Insurance business is as follows:

End of year policyholders totaled 7,415,905

When broken down by product, *Tasukeai* policyholders increased 1.9% from the previous year to 5,784,814, *i.-Plus* policyholders increased 17.6% to 1,198,788, *CO-OP Fire Insurance* policyholders increased 2.0% to 390,287, *i.i.* policyholders decreased 50.8% to 11,306 and *CO-OP Insurance New-i.i.* policyholders increased 29.0% to 30,710.

Insurance in force totaled ¥10,743 billions

CO-OP Insurance Group has total policies of ¥10,743 billions of direct insurance in force, an increase of 6.0% on the previous year.

Premiums totaled ¥151 billions

CO-OP Insurance Group has total premiums of ¥151 billions, an increase of 5.7% on the previous year.

1,180,557 payments made

CO-OP Insurance Group made a total of 1,180,557 payments, an increase of 2.0% on the previous year.

¥56,562.8 million in payments made

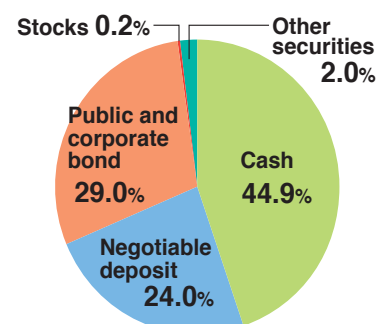
CO-OP Insurance Group has made a total of ¥56,562.8 millions in payments for insurance claims, an increase of 1.0% on the previous year.

* Refer to Page 6, about direct and indirect insurance.

Asset Management

Investment Assets

As of March 20,	Millions of yen*1		composition ratio(%)	Thousands of
	2010	2011		U.S. dollars*2
Cash	¥65,645	¥73,932	44.9%	\$908,813
Negotiable deposit	22,500	39,500	24.0%	485,556
Public and corporate bond	48,395	47,779	29.0%	587,326
Stocks	499	255	0.2%	3,134
Other securities	2,894	3,284	2.0%	40,368
Total	¥139,935	¥164,751	100.0%	\$2,025,212



*1. Yen Amounts are rounded down to the nearest ¥ 1 million.

*2. U.S. dollar amounts are converted, for convenience only, at ¥ 81.35 = US\$1.00, the rate prevailing on March 19, 2011, and rounded down to the nearest \$1 thousand.

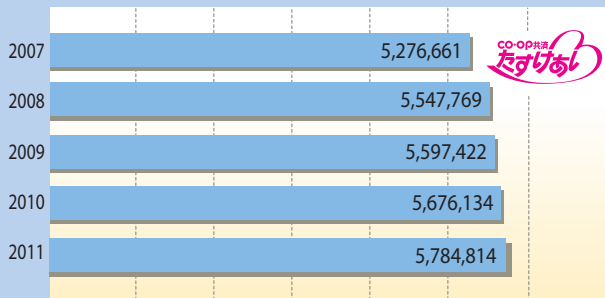
*3. Money held in trust are transferable warranty deposits.

*4. A portion of foreign securities in foreign currencies are hedged.

*5. Other securities are consist of investment trusts in which volatilities are suppressed.

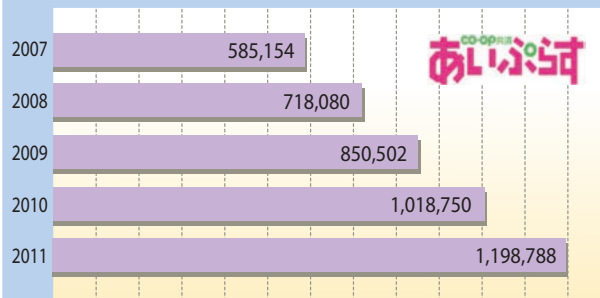
Sectral CO-OP Insurance Business Overview

CO-OP Insurance *Tasukeai*



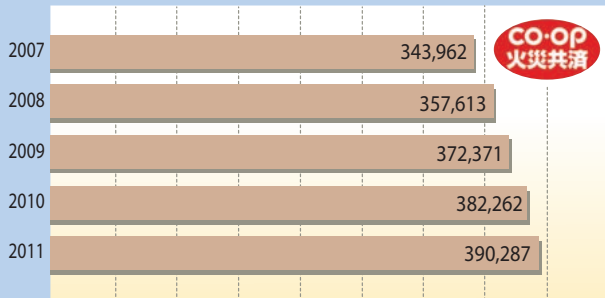
As of March 20,	2010	2011
Number of Policies	5,676,134	5,784,814
Premium Income (¥ millions)	¥109,448	¥112,300
Claims Paid (¥ millions)	¥45,895	¥45,413

CO-OP Insurance *i.-Plus*



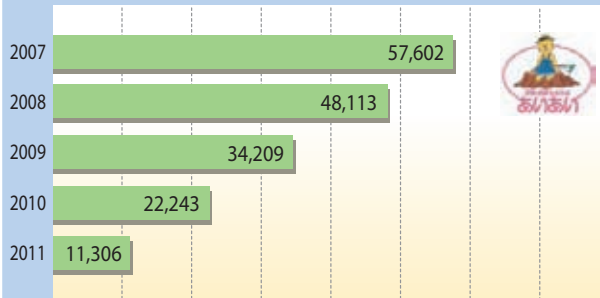
As of March 20,	2010	2011
Number of Policies	1,018,750	1,198,788
Premium Income (¥ millions)	¥34,128	¥39,391
Claims Paid (¥ millions)	¥9,604	¥11,149

CO-OP Fire Insurance



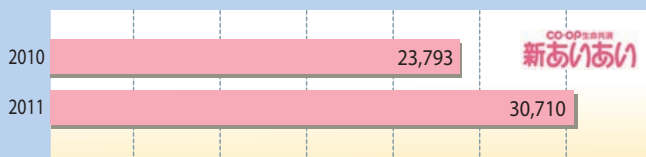
As of March 20,	2010	2011
Number of Policies	382,262	390,287
Premium Income (¥ millions)	¥6,157	¥6,393
Claims Paid (¥ millions)	¥1,024	¥1,107

CO-OP Insurance *i.i.*



As of March 20,	2010	2011
Number of Policies	22,243	11,306
Premium Income (¥ millions)	¥3,651	¥2,033
Claims Paid (¥ millions)	¥6,016	¥6,062

CO-OP Insurance *New i.i.*



As of March 20,	2010	2011
Number of Policies	23,793	30,710
Premium Income (¥ millions)	¥2,962	¥4,070
Claims Paid (¥ millions)	¥304	¥447



Balance Sheet

As of March 20,

	Millions of yen*1		Thousands of U.S. dollars*2
	2010	2011	2011
Assets			
Cash and time deposits	¥64,463	¥72,622	\$892,710
Money trust	11,596	13,728	168,752
Securities	63,875	78,399	963,724
Lones	19	16	196
Reinsurance account	151	121	1,487
Subcontracting account	6,969	7,432	91,358
Contract account	—	399	4,904
Other mutual insurance assets	379	133	1,634
Advance payments	—	16	196
Outstanding earnings	—	197	2,421
Other assets	2,133	2,071	25,457
Fixed assets for business use	23,613	22,286	273,952
Investment in affiliates etc.	159	192	2,360
Deferred tax assets	5,304	9,913	121,856
Deferred assets	436	208	2,556
Total Assets	¥179,102	¥207,742	\$2,553,681
Liabilities			
Policy reserves	¥98,026	¥116,515	\$1,432,267
Reinsurance account	179	181	2,224
Subcontracting account	3,081	4,072	50,055
Contract account	413	417	5,125
Other insurance liabilities	0	35	430
Outstanding outlays	1,083	1,067	13,116
Other liabilities	6,265	5,996	73,706
Allowance	641	4,525	55,623
Price fluctuation reserves	300	594	7,301
Total Liabilities	¥109,992	¥133,406	\$1,215,381
Capital			
Membership capital	¥67,519	¥72,828	\$895,242
Others	1,590	1,506	18,512
Total Capital	¥69,110	¥74,335	\$913,767
Total Liabilities and Capital	¥179,102	¥207,742	\$2,553,681

*1. Yen Amounts are rounded down to the nearest ¥1 million.

*2. U.S. dollar amounts are converted, for convenience only, at ¥81.35 = US\$1.00, the rate prevailing on March 19, 2011, and rounded down to the nearest \$1 thousand.



Income Statement

For the years ended March 20,

	Millions of yen*1		Thousands of U.S. dollars*2
	2010	2011	2011
Ordinary Income:			
Premium and other income	¥138,613	¥147,693	\$1,815,525
Reversal of allowance for reserve of insurance policy	2,586	21,562	265,052
Investment income	898	806	9,907
Other ordinary income	237	254	3,122
Total Ordinary income	¥142,335	¥170,315	\$2,093,607
Ordinary Expenses:			
Claims paid	¥56,873	¥77,612	\$954,050
Provisions for policy reserves	11,829	12,846	157,910
Investment expenses	122	258	3,171
Operating expenses	40,298	41,770	513,460
Other ordinary expenses	287	4,208	51,727
Total Ordinary expenses	¥109,410	¥136,695	\$1,680,331
Ordinary Surplus	¥32,924	¥33,620	\$413,275
Extraordinary Profit and Loss:			
Extraordinary income	¥5	¥0	\$0
Extraordinary loss	300	298	3,663
Surplus before taxes	¥32,629	¥33,322	¥409,612
Corporate and other taxes	4,375	4,713	57,934
Adjustment of corporate and other taxes	-1,930	-4,635	-56,976
Transfer to reserve for claim rebate	26,169	27,174	334,038
Net surplus	4,014	6,070	74,615
Net surplus for the period	124	276	3,392
Reversal of reserve for catastrophe solatium	—	0	0
Unappropriated surplus for the period	¥4,139	¥6,346	\$78,008

*1. Yen Amounts are rounded down to the nearest ¥1 million.

*2. U.S. dollar amounts are converted, for convenience only, at ¥81.35 = US\$1.00, the rate prevailing on March 19, 2011, and rounded down to the nearest \$1 thousand.



Solvency Margin Ratio and Others

Solvency Margin Ratio* ³	Millions of yen* ¹		Thousands of U.S. dollars* ²
	2010	2011	2011
(As of March 20)			
Total solvency margin* ⁴ ①	¥95,299	¥106,948	\$1,314,665
Total risks ②	19,379	21,717	266,957
Solvency margin ratio = ① ÷ (② × 1/2) × 100	983.5%	984.9%	984.9%

*1. Yen Amounts are rounded down to the nearest ¥ 1 million.

*2. U.S. dollar amounts are converted, for convenience only, at ¥ 81.35 = US\$1.00, the rate prevailing on March 19, 2011, and rounded down to the nearest \$1 thousand.

*3. The solvency margin rate of JCIF is calculated based on the Ordinance for Enforcement of Co-op law as determined by the Ministry of Health, Labour and Welfare.

Therefore, it is incommensurable with the solvency margin rate of life insurance companies and nonlife insurance companies.

According to the Ministry of Health, Labour and Welfare, the rate needs more than 200%.

If it is calculated by the same basis, it is 929.4% on March 20th, 2010.

*4. The total solvency margin is limited to what can be divided in the CO-OP Insurance enterprise.

Breakdown of Basic Profit	Millions of yen* ¹		Thousands of U.S. dollars* ²
	2010	2011	2011
(As of March 20)			
Basic profit* ⁴	¥37,185	¥37,801	\$464,671
Investment profit* ³	335	339	4,167
Mortality profit* ³	36,795	36,030	442,901
Expense profit* ³	55	1,432	17,602

*1. Yen Amounts are rounded down to the nearest ¥ 1 million.

*2. U.S. dollar amounts are converted, for convenience only, at ¥ 81.35 = US\$1.00, the rate prevailing on March 19, 2011, and rounded down to the nearest \$1 thousand.

*3. Definitions are as follows:

Investment profit : Differential between the projected investment return (expected yield) and the actual investment return.

Mortality profit : Differential between the projected insurance payment (expected mortality rate) and actual claims for payment.

Expense profit : Differential between the projected operational expenses (projected operational expense ratio) and actual operational expenses.

*4. Basic profit is calculated by excluding capital gain/loss, such as sales gain or loss on marketable securities, and extraordinary gain/loss, such as provision for contingency reserves, from recurring surplus. It is the index that shows the basic period income generated from the mutual aid enterprise.

Equity Capital Ratio	Millions of yen* ¹		Thousands of U.S. dollars* ²
	2010	2011	2011
(As of March 20)			
① Equity capital	¥69,110	¥74,335	\$913,767
② Contingency reserves	15,682	19,986	245,679
Revised equity capital [= ① + ②]	84,792	94,322	1,159,459
③ Total assets	179,102	207,742	2,553,681
Equity capital ratio* ³ [= ① / ③]	38.6%	35.8%	35.8%
Revised equity capital ratio*⁴ [= (① + ②) / ③]	47.3%	45.4%	45.4%

*1. Yen Amounts are rounded down to the nearest ¥ 1 million.

*2. U.S. dollar amounts are converted, for convenience only, at ¥ 81.35 = US\$1.00, the rate prevailing on March 19, 2011, and rounded down to the nearest \$1 thousand.

*3. Equity capital ratio = Equity capital ÷ Total assets

*4. Revised equity capital ratio = Revised equity capital ÷ Total assets





Profile of JCIF

Name	JCIF (Japan CO-OP Insurance Consumers' Co-operative Federation)
Head office	1-5-2 Irifune, Urayasu, Chiba 279-8588 Japan
Established	November 5th, 2008
Number of Member Co-ops	157 (as of March 21st, 2011)
Detail of operations	CO-OP Insurance Business / Promotion of Life-Planning Activities



日本コープ共済生活協同組合連合会
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